

Continental Investors Services, Inc.

Brochure Supplement for:

Aili M Wild

Investment Advisor Representative
CRD No. 6075309

September 25, 2023

This Brochure Supplement provides information about Aili Wild, an Investment Advisor Representative (“Representative”) that supplements the Firm Brochure for Continental Investors Services, Inc. (“Continental”). You should have received a copy of that brochure. Please call (360) 423-5110 if you did not receive Continental’s Firm Brochure or if you have any questions about the content of this supplement. Additionally, if you have any questions about the Representative, you may call Continental at (360) 423-5110.

Continental Investors Services, Inc. is registered with the U.S. Securities and Exchange Commission as an investment advisor in all 50 states. The advisor may not transact business in states where it is not appropriately registered or is excluded or exempt from registration.

Continental Investors Services, Inc.
1330 Broadway St.
PO Box 888
Longview, WA 98632
www.cisinvest.com
(360) 423-5110

Educational Background and Business Experience:

Aili Kamp graduated from Mark Morris High School in Longview, WA and from the University of Washington with a bachelor's degree in business communications. She holds Series 7, 63 and 65 securities licenses as well as an insurance license.

Disciplinary Information:

There are no disciplinary or legal issues to disclose.

Other Business Activities:

None

Supervision:

Max Kamp is the Chief Compliance Officer of Continental Investors Services, Inc. and is responsible for the supervision of all Representatives, including Aili Wild. All accounts opened through Continental are supervised in accordance with the Policies and Procedures established by Continental. If you have any questions on supervision or have any other questions, please call (360) 423-5110.

Continental Investors Services, Inc.

Brochure Supplement for:

Daniel Wells

Investment Advisor Representative
CRD No. 2961853

September 25, 2023

This Brochure Supplement provides information about Daniel Wells, an Investment Advisor Representative (“Representative”) that supplements the Firm Brochure for Continental Investors Services, Inc. (“Continental”). You should have received a copy of that brochure. Please call (360) 423-5110 if you did not receive Continental’s Firm Brochure or if you have any questions about the content of this supplement. Additionally, if you have any questions about the Representative, you may call Continental at (360) 423-5110.

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Educational Background and Business Experience:

Daniel Wells, born in 1966, has been in the financial services industry since March of 2000. He attended Boise State University from 1992-1997 and majored in Production Management and Statistical Quality Control. He tutored statistics at BSU for 2 ½ years and minored in Japanese Language. He has been affiliated with Continental since 2000.

Disciplinary Information:

There are no disciplinary or legal issues to disclose.

Other Business Activities:

Mr. Wells receives compensation for his activities as a life and health insurance agent in Idaho and Oregon. This may present a conflict of interest in recommending an insurance product for the commission over a managed investment advisory account.

Additional Compensation:

Mr. Wells is the co-owner of Redlight Photography, which specializes in portrait, wedding, and other lines of photography.

Supervision:

Max Kamp is the Chief Compliance Officer of Continental Investors Services, Inc. and is responsible for the supervision of all Representatives, including Daniel Wells. All accounts opened through Continental are supervised in accordance with the Policies and Procedures established by Continental. If you have any questions on supervision or have any other questions, please call (360) 423-5110.

Continental Investors Services, Inc.

Brochure Supplement for:

Jill Hitchcock

Investment Advisor Representative
CRD No. 6621834

September 25, 2023

This Brochure Supplement provides information about Jill Hitchcock, an Investment Advisor Representative (“Representative”) that supplements the Firm Brochure for Continental Investors Services, Inc. (“Continental”). You should have received a copy of that brochure. Please call (360) 423-5110 if you did not receive Continental’s Firm Brochure or if you have any questions about the content of this supplement. Additionally, if you have any questions about the Representative, you may call Continental at (360) 423-5110.

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Educational Background and Business Experience:

Jill Hitchcock attended the University of Nevada and received a BS in 1993 and an MS in 1995. She has been affiliated with Continental since 2016.

Disciplinary Information:

There are no disciplinary or legal issues to disclose.

Other Business Activities:

None

Supervision:

Max Kamp is the Chief Compliance Officer of Continental Investors Services, Inc. and is responsible for the supervision of all Representatives, including Jill Hitchcock. All accounts opened through Continental are supervised in accordance with the Policies and Procedures established by Continental. If you have any questions on supervision or have any other questions, please call (360) 423-5110.

Continental Investors Services, Inc.

Brochure Supplement for:

Daryl Kim Miller

Investment Advisor Representative
CRD No. 1331381

September 25, 2023

This Brochure Supplement provides information about Daryl Kim Miller, an Investment Advisor Representative (“Representative”) that supplements the Firm Brochure for Continental Investors Services, Inc. (“Continental”). You should have received a copy of that brochure. Please call (360) 423-5110 if you did not receive Continental’s Firm Brochure or if you have any questions about the content of this supplement. Additionally, if you have any questions about the Representative, you may call Continental at (360) 423-5110.

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Educational Background and Business Experience:

Mr. Miller obtained a bachelor's degree in general studies in 1988 from the University of Washington.

Certified Financial Planner™ designation earned in 2006.

Mr. Miller began his career in financial services in 1982 as a consultant to public school teachers and has a broad range of experience in investments, insurance, and retirement planning. He has worked for several financial services firms in sales, operations, and support roles as well as a financial adviser.

Disciplinary Information:

There are no disciplinary or legal issues to disclose.

Other Business Activities:

Mr. Miller volunteers his time as a member of the Bayview Manor Foundation board which oversees an investment portfolio for the benefit of the residents of Bayview Retirement Community in Seattle, WA. The investment portfolio is used to support those residents who – through no fault of their own – deplete their capital and otherwise would be unable to continue living at Bayview.

Supervision:

Max Kamp is the Chief Compliance Officer of Continental Investors Services, Inc. and is responsible for the supervision of all Representatives, including Daryl Kim Miller. All accounts opened through Continental are supervised in accordance with the Policies and Procedures established by Continental. If you have any questions on supervision or have any other questions, please call (360) 423-5110.

Continental Investors Services, Inc.

Brochure Supplement for:

Max B Kamp

Investment Advisor Representative
CRD No. 838249

September 25, 2023

This Brochure Supplement provides information about Max Kamp, an Investment Advisor Representative (“Representative”) that supplements the Firm Brochure for Continental Investors Services, Inc. (“Continental”). You should have received a copy of that brochure. Please call (360) 423-5110 if you did not receive Continental’s Firm Brochure or if you have any questions about the content of this supplement. Additionally, if you have any questions about the Representative, you may call Continental at (360) 423-5110.

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Educational Background and Business Experience:

Max Kamp, born in 1954, has been in the financial services industry since 1977 and is the founder, CEO and President of Continental. He graduated from Mark Morris High School in Longview, WA in 1972 and joined Interpacific Investors Services, Inc. in 1977. In 1991 he founded Continental Investors Services, Inc. along with other shareholders and has continued to provide financial services since that time.

Disciplinary Information:

There are no disciplinary or legal issues to disclose that specifically related to Max Kamp. However, as a shareholder and President of Continental since 1991, he has been involved in two issues that occurred with Continental's broker-dealer ("BD"):

In November 2003 the BD paid a \$5,000 fine, without admitting or denying the allegations or findings for failure to report specific trades on municipal securities with 75 minutes of execution.

In August 2011 the BD paid a \$35,000 fine without admitting or denying the allegations or findings for fair pricing of municipal securities.

If you would like further information, please call (360) 423-5110.

Other Business Activities:

Mr. Kamp donates approximately 4-5 hours per month as an Advisory Board Member of the Southwest Washington Community Foundation and the Rose Foundation. His role on the boards is to work with other board members to determine how to make grants to non-profit organizations. Mr. Kamp does not manage any assets or earn any fees or income for his services on the boards and has no conflicts to disclose regarding these activities.

Additional Compensation:

In addition to fees received for investment advisory services, Max Kamp received additional compensation for licensed insurance sales through Northwest Financial Services, a company that is 100% owned by Mr. Kamp. He receives no economic benefit from third party insurance companies, including incentives, marketing allowances, or other practical support or benefits from the sale of insurance products and their sponsors. There could be a conflict of interest in recommending an insurance product over advisory services based on the commissions received for the product sales. Mr. Kamp spends less than 5% of his time on insurance sales and only makes insurance recommendations if it is thought to be the best solution for the client. He also receives income as the managing shareholder of Continental.

Supervision:

Max Kamp is the Chief Compliance Officer of Continental Investors Services, Inc. and is responsible for the supervision of all Representatives, as well as his own accounts. All accounts opened through Continental are supervised in accordance with the Policies and Procedures established by Continental. If you have any questions on supervision or have any other questions, please call (360) 423-5110.

Continental Investors Services, Inc.

Brochure Supplement for:

Michelle Elo

Investment Advisor Representative
CRD No. 2651623

September 25, 2023

This Brochure Supplement provides information about Michelle Elo, an Investment Advisor Representative (“Representative”) that supplements the Firm Brochure for Continental Investors Services, Inc. (“Continental”). You should have received a copy of that brochure. Please call (360) 423-5110 if you did not receive Continental’s Firm Brochure or if you have any questions about the content of this supplement. Additionally, if you have any questions about the Representative, you may call Continental at (360) 423-5110.

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Educational Background and Business Experience:

Michelle Elo, born in 1972, has worked for Continental in the financial services industry since 1996. She graduated in 1990 from RA Long High School in Longview, WA. She holds Series 7 and 66 securities licenses, as well as Series 53 Municipal Securities Principal and Series 24 General Securities Principal licenses.

Disciplinary Information:

There are no disciplinary or legal issues to disclose.

Other Business Activities:

None

Supervision:

Max Kamp is the Chief Compliance Officer of Continental Investors Services, Inc. and is responsible for the supervision of all Representatives, including Michelle Elo. All accounts opened through Continental are supervised in accordance with the Policies and Procedures established by Continental. If you have any questions on supervision or have any other questions, please call (360) 423-5110.

Continental Investors Services, Inc.

Brochure Supplement for:

Shari G Hensrud-Ellingson, CFA

Investment Advisor Representative
CRD No. 6012270

September 25, 2023

This Brochure Supplement provides information about Shari G Hensrud-Ellingson, an Investment Advisor Representative (“Representative”) that supplements the Firm Brochure for Continental Investors Services, Inc. (“Continental”). You should have received a copy of that brochure. Please call (360) 423-5110 if you did not receive Continental’s Firm Brochure or if you have any questions about the content of this supplement. Additionally, if you have any questions about the Representative, you may call Continental at (360) 423-5110.

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Educational Background and Business Experience:

Shari Hensrud-Ellingson is currently working as the Head of Product Management, Wealth at Refinitiv. Prior to joining Refinitiv she served as the President and Chief Investment Officer of FDx Advisors, FolioDynamix. She was responsible for delivering a diversified portfolio on the VisX program, oversight of the overlay management trading team – managing over \$6 billion in assets, and lead of the FDx Advisors Research Committee. She has directed all investment research group efforts including research and due diligence, consulting, overlay management, and manager contracting. Shari was also responsible for reviewing opportunities with investment solutions and technology providers. Prior to FolioDynamix, she served as the Chief Investment Officer for Alerus Financial and managed the investment strategy for their \$2 billion trust department. Before joining the private sector, Shari was a college educator and has taught math, economics, and finance-related courses for both graduate and undergraduate programs.

Shari has earned the CFA charter, CIPM, and a Ph.D. from the University of Nebraska-Lincoln. She also earned an MBA in Business Administration and a master's degree in mathematics and statistics, both from the University of North Dakota.

Chartered Financial Analyst [™] designation earned.

Disciplinary Information:

There are no disciplinary or legal issues to disclose.

Other Business Activities:

None

Supervision:

Max Kamp is the Chief Compliance Officer of Continental Investors Services, Inc. and is responsible for the supervision of all Representatives, including Shari G Hensrud-Ellingson. All accounts opened through Continental are supervised in accordance with the Policies and Procedures established by Continental. If you have any questions on supervision or have any other questions, please call (360) 423-5110.

Continental Investors Services, Inc.

Brochure Supplement for:

Robert L Nash

Investment Advisor Representative
CRD No. 1220439

September 25, 2023

This Brochure Supplement provides information about Robert L Nash, an Investment Advisor Representative (“Representative”) that supplements the Firm Brochure for Continental Investors Services, Inc. (“Continental”). You should have received a copy of that brochure. Please call (360) 423-5110 if you did not receive Continental’s Firm Brochure or if you have any questions about the content of this supplement. Additionally, if you have any questions about the Representative, you may call Continental at (360) 423-5110.

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Educational Background and Business Experience:

Robert (Rob) L. Nash, born in 1959, has been in the financial services industry since 1983.

He graduated from the University of Iowa in 1983 and joined Dean Witter that year as a Financial Advisor.

In 1984 he joined Barre & Company, a broker dealer specializing in fixed income securities. Barre & Co was acquired by Southwest Securities in 1995 which was merged into Hilltop Securities in 2016. Over his 34-year tenure, roles with Hilltop Securities and predecessors included sales, both high net worth and institutional, and Mortgage-Backed Securities (MBS) Trader. In 2000 Rob became Head of Fixed Income. Career responsibilities have included direct hedging of MBS inventory, the oversight and hedging of Hilltop Securities Fixed income inventories which included over \$500 million in United States Treasuries and Agencies, MBS, Corporate, Municipal and Fixed Income Capital I Unit Investment Trusts.

Rob joined B. Riley Wealth Management in 2018 as a financial advisor.

In 2020, he joined Continental Investors Services, Inc. as a Registered Representative and Registered Investment Advisor specializing in fixed income.

2003 – 2005 served as a member of NASD District Committee Number 6

Disciplinary Information:

There are no disciplinary or legal issues to disclose.

Other Business Activities:

None

Supervision:

Max Kamp is the Chief Compliance Officer of Continental Investors Services, Inc. and is responsible for the supervision of all Representatives, including Robert L Nash. All accounts opened through Continental are supervised in accordance with the Policies and Procedures established by Continental. If you have any questions on supervision or have any other questions, please call (360) 423-5110.

Continental Investors Services, Inc.

Brochure Supplement for:

Matthew Brassfield

Investment Advisor Representative
CRD No. 5472128

September 25, 2023

This Brochure Supplement provides information about Matthew Brassfield, an Investment Advisor Representative (“Representative”) that supplements the Firm Brochure for Continental Investors Services, Inc. (“Continental”). You should have received a copy of that brochure. Please call (360) 423-5110 if you did not receive Continental’s Firm Brochure or if you have any questions about the content of this supplement. Additionally, if you have any questions about the Representative, you may call Continental at (360) 423-5110.

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Educational Background and Business Experience:

Matthew Brassfield was born December 1, 1983, and was involved in the financial industry with Continental Investors Services from January 2008 through August 2009. He returned to Continental Investors Services in March of 2023 after managing a large farm for 9 years. He attended Rocky Mountain College for 2 years, where he studied Kinesiology, followed by a semester at Boise State University where he studied Business Finance.

Disciplinary Information:

There are no disciplinary or legal issues to disclose.

Other Business Activities:

None

Supervision:

Max Kamp is the Chief Compliance Officer of Continental Investors Services, Inc. and is responsible for the supervision of all Representatives, including Matthew Brassfield. All accounts opened through Continental are supervised in accordance with the Policies and Procedures established by Continental. If you have any questions on supervision or have any other questions, please call (360) 423-5110.

Continental Investors Services, Inc.

Brochure Supplement for:

Teri J Dietz

Investment Advisor Representative
CRD No. 4890825

September 25, 2023

This Brochure Supplement provides information about Teri Dietz, an Investment Advisor Representative (“Representative”) that supplements the Firm Brochure for Continental Investors Services, Inc. (“Continental”). You should have received a copy of that brochure. Please call (360) 423-5110 if you did not receive Continental’s Firm Brochure or if you have any questions about the content of this supplement. Additionally, if you have any questions about the Representative, you may call Continental at (360) 423-5110.

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Educational Background and Business Experience:

Teri Dietz was born in Longview, WA in 1960 and graduated from Toledo High School in Toledo, WA. She has been with Continental Investors since late 2004 and holds Series 7 and 66 securities licenses.

Disciplinary Information:

There are no disciplinary or legal issues to disclose.

Other Business Activities:

None

Supervision:

Max Kamp is the Chief Compliance Officer of Continental Investors Services, Inc. and is responsible for the supervision of all Representatives, including Teri Dietz. All accounts opened through Continental are supervised in accordance with the Policies and Procedures established by Continental. If you have any questions on supervision or have any other questions, please call (360) 423-5110.